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# The 7 Keys to Opportunity

By Terri Marie

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*Inspired by One of the Most Successful  
Women of Our Era,  
the Late Dottie Walters*

Learn Dottie's keys to  
unlocking your inner and outer vision  
in order to see and create  
more opportunities in your life

***"Hidden in trouble lies the key to  
our own magnificent opportunity"***

-- Dottie Walters

***"When opportunity comes, grab it!"***

-- Dottie Walters

My dear friend Dottie Walters seemed to grow opportunities. They manifested around her. Dottie was an absolute master at discovering hidden opportunities that would create almost instant success for the people who consulted with her. This report is a condensation of some of her most valuable techniques and methods for finding the success around you.

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The symbol written above symbolizes "opportunity." That symbol is part of the Chinese character for "dragon," a most auspicious creature of Chinese mythology. The other part of the dragon symbol is "enterprise." Dottie loved dragons for they symbolized a combination of *opportunity* and *enterprise*. Dottie said the dragon is always throwing "pearls" of opportunity at you. Will you catch them?

One of the young staff writers for the *Red Skelton Show* was offered a chance to fill in when Red was injured right before the show. The young comedian did such a good job that CBS created a new program just for him to star in. His name? Johnny Carson. Carson was ready. He placed himself at the foot of the giant called **Opportunity**. Opportunity always offers a chance for those who can see just how vast it is.

A similar situation occurred in the movie, "*Drop Dead Gorgeous*" starring Kirsten Dunst. Amber Atkins (Kirsten) had a dream of becoming a reporter just like Diane Sawyer. She struggled and struggled to win a beauty pageant, which would offer her a scholarship and thus fulfill her dream. That wasn't the way her opportunity would come however. She doesn't get the scholarship but at the scene of a tragedy, a reporter covering the event is overcome and unable to continue. Amber is nearby and picks up the microphone. Not missing a beat she covers the story brilliantly. It is her big break into network news. The opportunity for greatness always presents itself. Will you know how to see it and take advantage of it when it comes your way? Dottie Walters knew how.

## Why Opportunities?

Opportunities Can Bring You More ...

- **Success**
- **Abundance**
- **Self-confidence**
- **Ideas and connections**
- **Assistance**
- **More of *you* to give to the world and to enjoy this wonderful world**

Let's start with the opportunity right here in front of you - the opportunity to read this message so you can find and apply more opportunities for yourself. It's kind of like getting a wish and using that wish to make more wishes. Here is an opportunity to discover where and how to find your big opportunities!

Give me the opportunity here, right now, to show you to find opportunities everywhere. Being open to opportunities is how we advance. It's how we take the next step in our lives. It's how all successful people got their big breaks.

Because opportunities are abundant in our world, those ever-present opportunities will help you create more abundance. All her life Dottie Walters helped people succeed by pointing out opportunities unique to their life and their skills. Those opportunities were obvious to them once Dottie pointed them out - like the answer to a brainteaser. Some people can see auras around people. Dottie could see opportunities around people. She told a woman speaker that she would do well wearing black and gold. Those colors became the colors the woman wore every time she spoke, resulting in great success for her.



## **Opportunities Are Not a Dime a Dozen They are Priceless!**

Opportunities are free. But you must be able to draw them to your awareness and create an opportunity radar.

## **How Do You Tune Into the Opportunities That Could Change Your Life?**

Dottie was a master at sniffing out opportunities. She believed opportunities are everywhere. Dottie's first big opportunity came as a BIG problem like most opportunities do.

With his head in his hands, Bob Walters, Dottie's young husband told her he couldn't make the house payment on their little house. He had tried everything but he just didn't know what else to do. Dottie went over and put her arms around her husband. Then she put her mind around the problem. The little shopper's column, "*Window Wishing*" that Dottie wrote in high school came to mind. Could she possibly do that again? It was worth a try!

A lesson from her grandfather proved invaluable. Dottie said, "When I was a little girl, my Scottish Grandpa used to tell me, 'Lassie, just remember. We Scots never give up. We never give up!' I taught the children to say that, because as we got out on that gravel, the wheels came off the stroller. I said, 'What do we say children?' They would laugh like it was a game and say, 'We'll never give up! Take off your shoe, Mom!' I'd take off my shoe and use the heel (that's what shoes are for!) and jammed that wheel back on again and off we went. That darn wheel came off quite often getting down there."

**No Help Wanted!**

**Does This Sound Like an Opportunity Waiting in the Wings? Hardly. But it was!**

Dottie continued....

"I finally got to the newspaper office. There on the door was a great big sign saying '*No Help Wanted.*' I stood there and said, 'Oh, no. They don't want me.' I was trying not to cry because I didn't want the children to see tears and think that I was going to give up. Suddenly my friend of the mind, Benjamin Franklin came to me and spoke to me right there!

He was a newspaperman, you know. He started the *Saturday Evening Post*. Ben said, 'Now Dottie, what's the matter? These people want you. Don't feel that you are being rejected. They just don't have the money to pay you. Don't ask for a job, ask for an opportunity!' Of course! I didn't think of that."

Armed with Ben's advice, Dottie went into the newspaper office pushing her children in the stroller. "They were very good sitting, watching and listening. I laid out everything I had prepared for the publisher and said, 'Here's what I would like to do. I would like to buy space from you at a wholesale rate. I'll go out and sell it. But the rate that I sell it to the merchants will be at the same rate that they could buy any ad from you, so I won't be undermining you with your customers. I will sell it and you will have an interesting column, different from anything you've ever had before. What do you think?' He said, 'Go for it girl.' So I did."

Dottie said of that opportunity, "I didn't know until the second I looked at him that I was going to say that. Pushing the children home that day I didn't realize it, but I'd just made the most important sale of my life."

## **The Seven Pathways to Recognizing and Creating Opportunities**

Famous people always *saw* the big opportunity that led to their initial and then subsequent success.

A young boy with a passion for sculpture listened attentively in class as his master patiently taught him how to chip away the stone. One day the young boy noticed a large slab of marble that the master had thrown away. The boy looked intently at the stone's essence. It was calling to him. The boy pleaded with the master to let him have the "imperfect"

slab. Curious, the master asked, "Why? What are you going to do with it? The young boy answered. "I see in it the spirit of courage." The young Michelangelo was given that stone and created exactly what he saw in it - the magnificent statue of David. That inner sight allowed Michelangelo to touch millions, perhaps billions of people throughout time. He took the opportunity that was right in his face. Michelangelo could've said, "I'm too young. I'm too inexperienced. The master will never give me that stone anyway so why ask?" Not only did Michelangelo ask for what he desired, but he came up with a request the master could not refuse. If you were the master, wouldn't you be curious to know what the "spirit of courage" would look like?

## **Here are the Seven Pathways to Opportunities...**

### **1. Use Friends of the Mind**

Ben Franklin, Amelia Earhart, Shakespeare, Albert Einstein, and Thomas Edison. Don't all these names sound like friends you would like to have? This was Dottie's list of her great friends. She called them her *Friends of the Mind*.

Is there a problem or challenge you could think of that Einstein could help you with? Wouldn't your business flow better if you could ask Edison a question or two? If you needed help with writing, wouldn't it be great to talk to the creator of the *Saturday Evening Post*, Ben Franklin? Or if you wanted to add a unique touch to something, how about asking your great friend, Shakespeare for help? Dottie did.

She knew the minds of the great beings always exist in something she called *The Great Conversation*. It is going on all the time, everywhere. You too, can ask and tap into this

great source of inspiration. This is absolutely something that EVERYONE can do.

When you are faced with a great challenge, ask yourself what person in all of creation would best be able to help you? Then ask them to help you. Believe and KNOW you will get your answer. It truly is there for you. Napoleon Hill talks about this in his timeless book, ***Think and Grow Rich***. Hill asked for help from "the masters," his friends of the mind and so do many successful people. Hill talked about the mastermind he had with many of the same great minds that Dottie befriended. The great minds were *great*. You and your problems are just as important to these great minds as everyone else's. The Great Minds throughout time love it when you ask them to help you. They know that if you ask, you have trusted. Even from the "other side", they like to help. Do not hesitate to ask. Try it. Ask a **Friend of the Mind** to help you. Make sure it is someone that inspires you, that you would be thrilled to talk to. Allow them to provide their help to you. This will open up great and unthought-of opportunities for you. Opportunities that are yours.

## **Here's How:**

### **1. Get Quiet**

Answers will come in the stillness. Let the thoughts settle in the pool of your mind and you will be able to hear, "see," or sense, an answer to your problem being given to you.

### **2. Acknowledge Your Friend (or Friends) of the Mind**

Know that when you ask, your Friends of the Mind will come. The Universe is *for* you. By thanking them and expecting their help, you keep your mind open for their guidance. They cannot help you unless you ask. They

will help you even more when you trust and are grateful for this amazing source of guidance.

### **3. Ask From Your Heart**

Within every problem exists the gift that God is trying to get you to see. Once you see that hidden “gift”, the problem almost magically disappears. When you ask from your heart, the request is speeded to God in the quickest possible manner. The heart is God’s Super Express mail system. Delivery is always guaranteed. The heart is the purest messenger you have access to. Use it. It will always be right. Your heart is connected to all other hearts and directly connected to God’s heart.

Dottie created a magnificent mastermind group that she could always rely on. So can you.

### ***Opportunity Knocks***

*But it’s a soft knock.  
A knock you have to listen for –  
and if you don’t –  
well, who wants the school  
of hard knocks anyway?  
From “One Minute Inspirations”*

[www.spiritualarena.com](http://www.spiritualarena.com)

## **2. Notice What is New**

Newspapers, movies, cards, anything, could have a message on it, even “junk” mail. What shows up is not junk. Dottie was adamant about that. Look around you. Messages are

everywhere. The message or image that seems to stand out is the one to pay attention to. Go ahead. Practice this. Go into a card store and just glance at the shelves. Look at the card in the store that you notice - the one that seems to stand out from the thousands of others. What is the message on that card? Open a book to a random page. What catches your eye? It's your *opportunity!*

Sometimes mail will give you a message that you need. It will help you to stay focused, inspired, and on track to your larger goal.

When my daughter was in college, I noticed a page in the paper talking about the Miss Orange Pageant in California. I thought it would be perfect for Brooke. I set the paper out in the garage, laying it open to that page. Brooke saw it and told me she was interested in entering the contest. Brooke did get accepted into the pageant and was first runner up, but more importantly, she learned many valuable skills, like speaking on her feet, remaining poised, and performing under intense competitive circumstances, all which led her to an absolutely wonderful job. That newspaper was an opportunity lurking in the midst for her. It was hers. She just had to be open to it.

A song started to come through to me one day. It was about my beloved Sedona. I had written a few lines then I forgot about it. I decided to work on the song again. I was singing it on my drive to Arizona. I needed another word to match "Sedona." Not too many words rhyme with Sedona, except Arizona - not exactly Grammy material! I was on the freeway in California, thinking about this word I needed. I thought I would need a word that describes beauty because Sedona surely represents great beauty. Just then, as I was singing and having this thought, a car drove by with the license plate "Mona." I did a double take. Now that is no coincidence! Of course. Mona Lisa, the legendary beauty. It fit perfectly with the song.

### 3. Opportunity Relies on Belief

Stay open and know there exists an answer for you. Dottie had a marvelous credo. "Never give up. Never give up. NEVER give up." She always said this several times. Part of why opportunities appear is because you EXPECT them to. Your belief creates more opportunities around you.

Not only are opportunities everywhere, you can also get into a trusting state that will "bring" or magnetize those opportunities to you. You can do this. You only have to do one thing. **Believe.**

My friend Rhonda's daughter wanted raspberries so much she said she could taste them. Soon she was busy eating raspberries that someone brought over! This little girl manifested some raspberries because of her desire and trust. What you want is seeking you. If you have that belief, all kinds of opportunities show up.

### 4. Look for the Matches

Not the kind of matches to start a fire but compatible business, and people who could benefit from your idea, product or service. When I asked Dottie what I could do to market my Hero Book, ***Be The Hero of Your Own Game***, I told her I was writing a column on my hero stories. Dottie asked, "Do they have any Wal-Marts in San Clemente?" I said, "Yes," Dottie said, "I bet they'd love to sponsor your column. Sure enough they did."

After I had completed writing the **Hero Book** I knew my next step was to do the cover and interior design. I had no idea how to do this or whom to hire. I was going to self-

publish the book. I had a stack a foot high (I'm not kidding) of information. I was researching my head off and getting more and more confused. Then out of desperation I prayed about it. Later, I went online to check my emails. An email popped up right as I was looking at my computer screen, offering an ecourse for publishing your book.

Did I think this amazingly synchronistic event was the answers to my prayers? Heck no! I resisted the obvious help and "Opportunity" right there. But I did open that email. Something made me call John Harricharan, award-winning author and teacher of that ecourse. I again offered some resistance as we talked, but something made me take the course. The rest is history. My book was published and it won two awards! I could've deleted that email of opportunity. Thank God, and thank John Harricharan that I didn't.

I could've saved some mental confusion by saying to myself, "I just asked for help publishing. This email on publishing just came in. Could this be my answer? Let me check."

***That Email Changed My Life.  
It Was a Glaring Opportunity  
That I Could Have Dismissed***

Robin Raymer ran a successful local plastering business. He talked to Dottie Walters. His big opportunity was obvious to Dottie. She suggested Robin get a sponsor and take his column nationally. Then he could speak at trade shows to promote his work. Robin carved out a very nice niche for himself as an expert in the revived art of plastering.

Opportunity is often waiting right there in the **things you love** and the **things that have helped you**. Those two things make the perfect match. Where do you match? Who would benefit by associating with your product, ideas, services etc? Think of all of those people who could use your

products or services. Give them a call. Tell them how you can help them and brainstorm with them. Your ideas will surprise you.

## 5. Look at What You Already Have

Can you rearrange it, reorganize it, or even take something away from it to improve it?

After I wrote my first book I realized that the second book was already written. It just needed to be compiled. Years earlier, going through a very difficult time, I had written a series of short notes on the back of some business cards I had. It was for a business that I had never gotten off the ground, except for ordering those cards. If I compiled these little sayings that got me through the toughest time in my life, they would make a book that could help others through their difficult times too. Viola! My next book, ***One Minute Inspirations***.

**What do you have that people need?  
What have you created, learned or worked on  
that became a success or helped others?  
Write down a few of those ideas.**

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How can you get that idea to people? Choose the one above that gives you the most energy and brainstorm with it. Write it here. This will be your **Opportunity Beacon**.

Pick the one that excites you the most.

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## 6. Build Relationships

Dottie Walters was friends with speakers, event planners, and business owners whom she called merchants. Their business ensured Dottie's success as long as she valued the relationships, which she always did. Dottie valued people. Relationships are what will open many doors of opportunities for you.

It was well into our friendship before I ever asked Dottie for a favor. And I never asked to write her life story. It was only after we developed a strong friendship that I asked if she would do some interviews with me. Dottie was delighted. That friendship led to the book, *The Solution is at Hand: The Dottie Walters Story*" Not vice versa.

***Relationships Will Always Provide  
Opportunities  
Opportunities Come From Communities!***

In order to expand my program ***The Great Body Escape*** I needed to get the travel costs for me and my crew sponsored. I had tried asking some airlines. There didn't appear to be much interest. I set up a meeting with the head of Amtrak 's West Coast Division, Arthur Lloyd, in San Francisco I flew up to the Bay area. My brother, Pat drove me into the city for my meeting. I told Pat to pick me up in one hour. I presented my request to Mr. Lloyd. In ten minutes we had wrapped up the deal! I had 50 minutes of free time!

Thousands of dollars of travel and meals for me and my crew in expensive sleeper cars were now all taken care of.

This was an opportunity I had made because of a need. If you have a need, the opportunity will be there.

### **Needs and opportunities go together**

Lilyan Chauvin, is an Academy-Award nominated French actress and director. I studied under Lilyan and learned so much from her. One thing Lilyan did was she highly valued her friendships. She never asks her friends for favors, (which is a rare thing in Hollywood.) One of her great friends is Jacqueline Bisset. Lilyan believes they are best friends because she never asks Jacqueline for favors even when it would be so easy and desirable to have Jacqueline's name associated with many of her projects. They remain good friends because of this. In the rare instance when Lilyan ever does ask Jacqueline for help, Jacqueline knows it is a sincere request, not an ego issue. That is how you will build a great business or a great life. Give the respect to the person first. That is more important than any business deal.

You cannot force opportunities.

You can take them.

You can make them.

But you can't fake them.

### ***Take Opportunity and Make Opportunity!***

## **7. Inspiration**

**Divine Guidance** is available to us all. Here is how Dottie explains this.

When I asked Dottie Walters how someone could look for opportunities in their lives, she said, "Whenever you're talking to someone and they have a problem, listen to it and then say, 'Don't worry about it in the evening.' I believe that if you go to sleep feeling that tomorrow is going to be a

better day, you will wake with new ideas. They are often given to you in the middle of the night. You just have to be expecting them. If you go to sleep thinking good positive thoughts, you'll wake up with all kinds of ideas to solve them. That seems so simple. Just try it as a system of how to get better thoughts for you to use. If you go to sleep with that great expectation, they will be there."

In the 1950s the time was ripe for someone to become the leader in the new sport of alpine skiing. Norwegian skier, Stein Eriksen was an eager learner who grew up in a family in the ski business. But it was because Stein lost a ski jumping contest (the sport Norway was famous for) to someone skiing on an old pair of skis, that Stein turned to friend and mentor, Willy Bogner from Germany. Stein asked Willy to teach him alpine skiing. That decision along with Stein's natural ability, paved the way for his chance at an Olympic victory. Stein's openness to opportunity led him to win the first Olympic Gold Medal in the new category called Giant Slalom.

### ***Cleopatra Made Her Own Opportunities***

There was an opportunity that came along that Cleopatra didn't want to let pass by. Marc Anthony was coming to town. And Cleopatra went to town, decking out herself, her boat and anything that Cleopatra thought would help seduce and flatter the boisterous Marc. Cleo expanded that little opportunity so that it became an irresistible "opportunity" for Marc Anthony. (See how opportunities mushroom?) Cleo knew how to take, and she knew how to make opportunities. How could Marc possibly have avoided her?

**And Here is an Extra Opportunity Booster...  
Make Sure You Give First**

My good friend Doctor Eldon Taylor, came into my life because of the intersection of two great concepts, **intuition** and **opportunity**. They often work together.

I was vacationing in Ogden, Utah and noticed a charming store. It was painted a happy purple color. I went inside and was attracted to a series of subliminal tapes that were highly recommended to me by the owner. The tapes were Dr, Taylor's **Inner Talk**<sup>™</sup> tapes. I bought one called, **No More Procrastination**. I loved the music and played it several times.

The next day I got a strong urge to drive to Salt Lake City to set up a meeting with someone related to one of my film projects. I had been putting off doing this because I wasn't sure how to do it – a common means of procrastination. Not only did I set up the meeting, I was able to get the meeting that day. It went so well that I thought it was strange, until I realized I had been listening to that tape on ending procrastination. It had worked! In one day!

With that successful incident, I wrote to Dr. Taylor and asked if he'd be willing to do a documentary with me about the mind. He agreed. I met with Dr. Taylor and his business partner Roy Bey, in Bryce Canyon, Utah where I was filming a mountain bike race. We began a wonderful friendship that goes beyond time. I gave first by doing a documentary Dr. Taylor loved. We have since worked together on several bigger projects, but even more importantly, we are lifelong friends.

It was almost like that with the legendary skier, Stein Eriksen I mentioned earlier. I had done documentaries with the USA Ski Team and wanted to do a ski film with one of the legends. Stein was the first skier who came to mind.

***Note – Trust this!***

***The first person, product or idea  
that comes to mind often is  
the one you are most drawn to.  
There is a reason for this.***

I was a little hesitant to call such a great skier but I had made some contacts when I filmed at **Deer Valley Resort®** with the USA Ski Team. A woman who set up my meetings in Utah suggested that I do a program on Stein. She said Stein had wonderful suggestions for how skiers could improve.

I made the call to Stein and was asked to come to Deer Valley Resort® to meet with him right after the Christmas holidays. I'll never forget seeing this great man come in from the slopes, sleek purple ski suit, confident walk, and the bluest eyes I have ever seen. Stein and I sat down on a sofa in the Stein Eriksen Lodge. I asked him if he would do the project. Stein agreed to do the film with me and even recommended one of his cameramen to me. I called Gary Nate, one of Warren's Miller's best cameramen, and told him about the project.

Thus began a long series of filming and a great friendship with Stein and his family. I did that first documentary and sent the completed project up to Stein and his wife later that summer. Stein told me years later that they hadn't expected much from it because we didn't spend that much time together. I got a wonderful message from Stein on my answering machine. He and Françoise absolutely loved it. Stein later asked me to do his life story – a project many other ski filmmakers wanted the chance to do. I gave first and I gave my best. This opened up all kinds of great opportunities including having my third film on Stein play at

the Utah Olympics and in the *Quinney Winter Sports Center* in the Utah Olympic Park.

## **Here Are Some Action Steps To Take This Week To Look for Opportunities**

*Opportunity works best with action.*

### **1. List your 3 biggest challenges in life**

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These are Your Top Three

Do any of those challenges relate to your **Opportunity Beacon** that you wrote down earlier in the 5<sup>th</sup> Pathway? Look for any links and then follow step two.

**2. Today, pay attention to any “opportunity” that seems to appear during the day for any of the above challenges.** What matches both your **Opportunity Beacon** and your biggest challenges? Look for links.

For Example.

If you have a book idea written about how to de-stress your life and you consider stress your biggest challenges – **this is a perfect match**

Write your best match here:

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This is the opportunity we will focus on first. Here is an easy 3-step process to creating an opportunity booster.

**First Ask for Guidance and Give Thanks in Advance**

When you ask for help (the first of the seven pathways to opportunity), you open up a way for a team of divine “experts” to come to your assistance. When you give thanks in advance, the asking and the thanking connect your wish to your divine helpers.

**Get Quiet and Listen**

You must become still and remain unconcerned about the outcome and the means of having your opportunity come to you. Breathe, meditate, go for a drive, lie in a hammock, or whatever relaxes you. Have an air of expectancy but absolutely NO attachments to the outcome. Think of it like this. You have asked for help with your problem. You are looking and remaining open to an opportunity to come to you to help solve it. By asking and thanking, you have created a “Spiritual link” or cord attaching you to a divine source of help and guidance. If you continually “pull” on that cord by getting anxious about it, you “prevent” or delay the spiritual help, because it is being “pulled down” to your current level – a state of anxiety. But if you send out the request from your heart, create the cord and hang loose, the spirit can move freely and pull you easily along. Then it can bring to you the opportunities you seek. When Divine guidance is the one tugging on that spiritual cord, pay attention. It

is like a knock on your door with the spiritual delivery of your request.

### **Take Action and Trust**

Taking action won't always be easy to do. Your spiritual nudge for action might require you to call someone you're afraid to call, or really stretch yourself in some way...perhaps even to move. But if you are looking for a really big opportunity and it hasn't arrived yet, you will probably have to get "bigger" yourself to attract it. You never get opportunities by playing small. Be willing to act and reach out to new areas. That's where the big opportunities are.

### **Remember Part of Trust is...Don't Give Up**

Within the word "opportunity" are the letters "n" and "o" – "No." There will be a lot of "no's" on your way to your best opportunities. I got an initial "yes," and then a period of a lot of "no's" and struggles before Wal-Mart said "yes." Now a *Wall of Heroes* greets every person that walks into the store. Some of the **Best Hero Lessons** and messages are up on that wall like, "Time is the Most Important Thing" and "Surround Yourself with Great People" to inspire everyone that walks by. That helps uplift humanity. It fits Wal-mart's goals and my goals. It matches.

That's Pathway #4.

Many, many times I got "no's" for licenses I wanted to get, from NBC to the Olympics. They initially said "no" on the way to the "Yes." Don't let the "no's" stop you from asking. "No's" can't stop you. Only *you* stop you. **Let the "no's" go.**

Your opportunities are surely there for you. Use the **seven pathways to lead you to the doors of opportunity.** You

will find your goals easier to manifest. Your dreams will start becoming reality.

**To Review:**  
**The Seven Pathways to Opportunities**

- 1. Use Friends of the Mind**
- 2. Notice What is New**
- 3. Opportunity Relies on Belief**
- 4. Look for the Matches**
- 5. Look at What You Already Have**
- 6. Build Relationships**
- 7. Inspiration**

- **And the extra Opportunity Booster... Give First**

***If you follow these pathways to creating and seeing more opportunities in your life. They will start to appear and grow. You will have opportunities lined up, just waiting to get into your life.***

Good luck on finding great opportunities, great success, and great friendships. Opportunities will start to multiply in your life once you start to “see’ them.

My very best to you,

*Terri Marie*

Award-winning author of ***Be the Hero of Your Own Game***

[www.spiritualarena.com](http://www.spiritualarena.com)

[www.thesolutionistahand.com](http://www.thesolutionistahand.com)

*Here are quotes on opportunity that I have found especially thought-provoking and insightful.*

## **Opportunity Quotes**

*In the middle of difficulty lies opportunity.*

-- Einstein

*Your big opportunity may be right  
where you are now.*

-- Napoleon Hill

*The world is all gates, all opportunities,  
strings of tension waiting to be struck.*

-- Ralph Waldo Emerson

*If you view all the things that happen to you,  
both good and bad,  
as opportunities,  
then you operate  
out of a higher level of consciousness.*

-- Les Brown

*It is no disgrace to start all over.  
It is usually an opportunity.*

-- George Matthew Adams

*Put yourself in a state of mind  
where you say to yourself,  
"Here is an opportunity for me to celebrate like  
never before, my own power,  
my own ability to get myself to do  
whatever is necessary."  
-- Tony Robbins*

*Wherever there is danger,  
there lurks opportunity;  
whenever there is opportunity,  
there lurks danger.  
The two are inseparable.  
They go together.  
-- Earl Nightingale*

*A pessimist sees the difficulty  
in every opportunity;  
an optimist sees the opportunity  
in every difficulty.  
-- Winston Churchill*

*To improve the golden moment  
of opportunity  
and catch the good  
that is within our reach  
is the great art of life.  
- - Samuel Johnson*

*Life is opportunity.  
Each day is the perfect time.  
If you wait, opportunity never arrives.  
Do it now...with love.  
Do it even if you do not think you can.  
If you act no matter what...and with love,  
greater and more rewarding opportunities  
will be given to you.  
--Terri Marie*

*If I have any talent at all,  
I would like to explore every  
opportunity to develop it  
so I may  
share those gifts  
with others.  
- Terri Marie*

*Entrepreneurs are simply those who  
understand that there is little  
difference between obstacle  
and opportunity and are able  
to turn both to their advantage.  
--Victor Kiam*

*A series of great opportunities,  
brilliantly disguised  
as insoluble problems.  
--John William Gardner*

*The follies which a man regrets the  
most in his life  
are those which he didn't commit  
when he had the opportunity.*  
-- Helen Rowland

*The secret of success in life  
is for a man to be  
ready for his opportunity  
when it comes.*  
-- Benjamin Disraeli

*A great attitude does much more  
than turn on the lights  
in our worlds;  
it seems to magically connect us  
to all sorts of serendipitous opportunities  
that were somehow absent  
before the change.*  
-- Earl Nightingale

*A wise man will make more  
opportunities than he finds.*  
-- Francis Bacon

*There is no security on this earth;  
there is only opportunity.*  
-- Douglas MacArthur

*Time is that wherein there is opportunity,  
and opportunity is  
that wherein  
there is no great time.  
-- Hippocrates*

*A generation ago  
there were a thousand men  
to every opportunity,  
while today  
there are a thousand opportunities  
to every man.  
-- Henry Ford*

*The dead are living all around us,  
watching with eager anticipation how  
we will handle the opportunities  
they left in our hands  
when they died.  
-- Theodore C. Speers*

*Opportunities are often things you  
haven't noticed the first time around.  
-- Catherine Deneuve*

*Opportunity is often missed  
because we are broadcasting  
when we should be tuning in.  
-- Unknown*

*Nothing is more expensive  
than missed opportunity.*

-- H. Jackson Brown

**I LOVE THIS ONE... think about it!**

*All I ask for is an opportunity to prove  
that money doesn't buy happiness.*

-- Unknown

*I think luck is the sense  
to recognize an opportunity  
and the ability to take advantage of it.*

*Everyone has bad breaks,  
but everyone also has opportunities.  
The man who can smile at his breaks  
and grab his chances gets on.*

-- Samuel Goldwyn

**NOTE HOW GREAT THINKERS GOT THIS POINT!**

*The lure of the distant  
and the difficult is deceptive.*

*The great opportunity  
is where you are.*

-- John Burroughs

## **THEY KNEW...**

*When written in Chinese,  
the word 'crisis' is composed  
of two characters—  
one represents danger,  
and the other represents opportunity.*  
JFK

*Opportunity is missed by most  
people because  
it is dressed in overalls,  
and looks like work.*  
-- Edison

*Opportunities do not come with their  
values stamped upon them.  
Every one must be challenged.  
A day dawns, quite like other days;  
in it a single hour comes,  
quite like a other hours;  
but in that day and in that hour  
the chance of a lifetime faces us.  
To face every opportunity of life thoughtfully  
and ask its meaning bravely and earnestly,  
is the only way to meet the  
supreme opportunities when they come,  
whether open-face or disguised.*  
-- Maltbie Davenport Babcock

*None of us knows what the  
next change is going to be,  
what unexpected opportunity is  
just around the corner,  
waiting a few months or a few years  
to change all the tenor of our lives.*  
-- Kathleen Norris

*Opportunities are seldom labeled.*  
-- John A. Shedd

*There is no scarcity of opportunity  
to make a living at what you love;  
there's only a scarcity of  
resolve to make it happen.*  
--Dr. Wayne Dyer

*All your problems, discouragements,  
and heartaches are, in truth,  
great opportunities in disguise.*  
-- Og Mandino

*Prepare yourself in every way  
you can, by increasing  
your knowledge and adding  
to your experience,  
so that you can make the most  
of opportunity when it occurs.*  
--[Mario Andretti](#)

*If we hesitate, ignore or  
neglect its gifts, opportunities  
for soul-thrilling moments abandon us  
as if in a flash.*

*It's as if the spirit is off  
in the blink of an eye,  
seeking someone who recognizes its potential  
and embraces it with open arms –  
and runs with it.*

-- Janis Frawley-Holler

*Opportunities multiply  
as they are seized.*

-- Sun Tzu

*He who refuses to embrace a  
unique opportunity  
loses the prize as surely  
as if he had failed.*

-- William James

*Life is a gift, and it offers us  
the privilege, opportunity,  
and responsibility  
to give something  
back by becoming more.*

-- Tony Robbins

*Between yesterday's regrets  
and tomorrow's dreams  
is today's opportunity.*

-- Unknown

*Each day, life will send you little  
windows of opportunity.  
Your destiny will ultimately be defined  
by how you respond to these  
windows of opportunity.  
Shrink from them and your life will be small,  
feel the fear and run to them anyway,  
and your life will be big.*

*Life's just too short to play little.*

-- Robin Sharma

*I think luck is the sense to  
recognize an opportunity and the  
ability to take advantage of it.  
Everyone has bad breaks, but  
everyone also has opportunities.  
The man who can smile  
at his breaks and grab his chances gets on.*

— Samuel Goldwyn

*"Opportunity is infinite;  
once you know that,  
opportunity is omni-existent."*

- Mark Victor Hansen

*You do not choose the life you  
will experience ahead of time.  
You may select the persons, places and events –  
the conditions and circumstances,  
the challenges,  
the opportunities and options –  
with which to create experiences.  
What you create with these  
is your business.  
-- Neale Donald Walsch*

*If you can't do great things, do small things in a  
great way. Don't wait for great opportunities, seize  
common, everyday ones and make them great"*

*- Napoleon Hill*

*Small opportunities are often  
the beginning of great enterprises.  
-- Demosthenes*

*You have to recognize when the  
right place and the right time fuse  
and take advantage of that opportunity.  
There are plenty of opportunities out there.  
You can't sit back and wait.  
-- Ellen Metcalf*

*You create your opportunities  
by asking for them.  
-- Patty Hansen*

*There is no security in life,  
only opportunity  
-- Mark Twain*

**These people have the same THOUGHTS...**

*Luck is a matter of preparation  
meeting opportunity  
-- Oprah Winfrey*

*Luck is what happens when  
preparation meets opportunity.  
-- Seneca*

*Failure is only the opportunity  
to more intelligently try again.  
--Henry Ford*

*Opportunity knocks at the strangest times,  
It's not the time that matters  
But how you answer the door.  
-- Steve Gray*

*I don't know anything about luck.  
I've never banked on it,  
and I'm afraid of people who do.  
Luck to me is something else:  
hard work and realizing what is opportunity  
and what isn't.  
-- Lucille Ball*

**and a little "opportunity" humor...**

*If opportunity doesn't knock,  
build a door.  
-- Milton Berle*

*If you never heard opportunity knock,  
maybe you're never at home.  
-- Marilyn vos Savant*

*Opportunity may knock only once,  
but temptation leans on the doorbell.  
-- Unknown*

*Nowadays some people expect the door of  
opportunity to be opened  
with a remote control.  
-- M. Charles Wheeler*

*Opportunity knocked.  
My doorman threw him out.*  
-- Adrienne Gusoff

"I think luck is the sense to recognize an opportunity and the ability to take advantage of it. Everyone has bad breaks, but everyone also has opportunities. The man who can smile at his breaks and grab his chances gets on."  
— Samuel Goldwyn

**Resources:**

To read more about Dottie Walters story –  
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